



Bob & Patsy Bailey



Judging Value From Every Angle

Arrowhead Trends

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Bob and Patsy have sold nearly 1000 homes. The National Assn. of Realtors – Realtor.com awarded Bob and Patsy Bailey the AWARD OF EXCELLENCE FOR INTERNET MARKETING. Our latest achievement is linking to 100,000 Southern California Real Estate Agents. This has produced more than 30 websites for each home we represent. We know the Arrowhead Market and can reach the buyer for your property, even in this difficult economy.

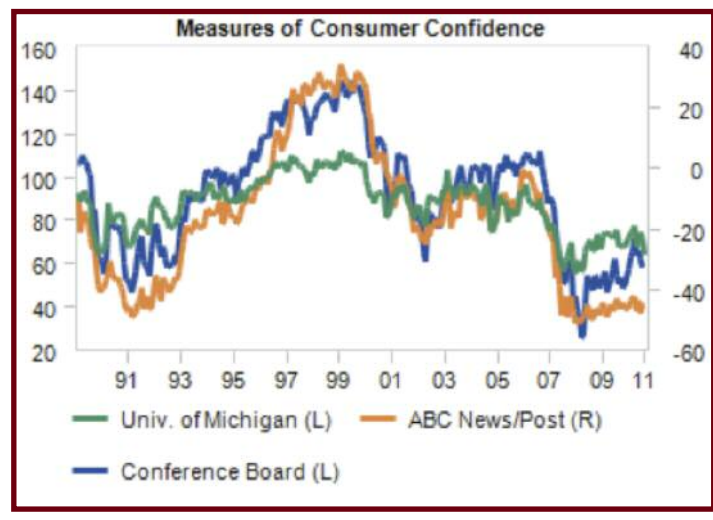
WINNERS MAKE IT HAPPEN

Lake Arrowhead home shoppers are spending more cautiously now, two steps forward and two steps back. Concern about economic growth, jobs, mortgages and of all things, Congress. Lake Arrowhead, a vacation market is driven by discretionary income with no timetable to buy – except when it feels right.

SALES HAVE FALLEN 4%, PRICES DOWN 16% FROM 2010. IF THE WORKOUT IS YEARS, WHAT CAN WE DO ABOUT IT?

1. How many distressed homes / competition are there?
2. How many years will it take to sell, to clear the market?
3. What will happen to my non-distressed home price

Let's look at where you stand and what you can do about it:



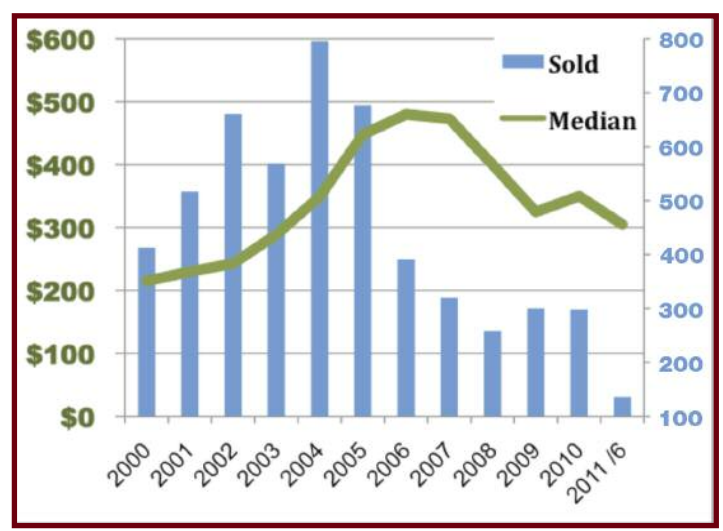
WE DON'T LOOK MUCH DIFFERENT THAN CONSUMER CONFIDENCE.

Improving the value of non-distressed homes could be the stabilizer for Lake Arrowhead vacation homes.

Economist think prices are now about the same as 2003. Those who sold or purchased after 2003, which is about one third of all Arrowhead Woods homes, participated in the most astonishing

and sad real estate episode in American history; the 'Bubble'. After five painful years we're now told it may stretch for another ten years. But for those who came to Lake Arrowhead for a unique lifestyle, a heavenly getaway, two thirds of our homeowners are still fulfilling their dream. They are still here.

For the one-third who purchased after 2003, we hope you will stay and build memories; this drama shall pass.



Call Bob for your home price and personal advice • 800.987.9320